



NZX ANNOUNCEMENT
3/7/2012

Mercer is pleased to announce today that it has signed an unconditional agreement to acquire a majority 75% stake in the Titan Slicer business (Titan) and a 25% stake in Titan Design Limited from the owners, including Sean Marr. Sean will continue in his role running Titan.

Titan is a Nelson based business that designs and manufactures world leading slicers, particularly for the bacon, ham, salmon and cheese sectors. Titan exports the majority of its products and has a strong forward order book. Titan will benefit from having Mercer invest in the company and perform the manufacturing.

Mercer has paid \$1m for the stake and will fund this from existing cash flows and BNZ banking facilities. Mercer will also provide some further working capital to assist growth of the company. Mercer expects this deal will be earnings positive from day 1 and is currently working on new Mercer budgets for FY13. Mercer will provide earnings guidance for FY13 in August when it will also announce its second half FY12 result.

For further information, contact:
Rodger Shepherd
CEO Mercer Group
(09) 836 9778